

DAFTAR PUSTAKA

- Aghapour, A. H., Marthandan, G., Fie, D. Y. G., & Zailani, S. (2017). Risk Management Process Towards Operation Performance in Supply Chain Management: A Survey of Manufacturing SMEs. *International Journal of Logistics Systems and Management*, 27(1), 78-114.
- Amit, R., & Zott C. (2012). Creating Value Through Business Model Innovation. *MIT Sloan Management Review*, 53(3), 41-49.
- Andrews, Rhys et al. (2006). Strategy Content and Organizational Performance: An Empirical Analysis. *Public Administration Review*, 66(1), 52-63. <https://doi.org/10.1111/j.1540-6210.2006.00555.x>
- Anwar, J., Shah, S., & Hasnu, S. (2016). Business Strategy and Organizational Performance: Measures and Relationships. *Pakistan Economic and Social Review*, 54(1), 97-122.
- Anwar, J., & Hasnu, SAF. (2016). Business Strategy and Firm Performance: A Multi-Industry Analysis. *Journal of Strategy and Management*, 9(3), 361-382. <https://doi.org/10.1108/JSMA-09-2015-0071>
- Anwar, M. (2018). Business Model Innovation and SMEs Performance - Does Competitive Advantage Mediate? *International Journal of Innovation Management*, 22(7), 1850057.
- Aversa, P., Hervas-Drane, A., & Evenou, M. (2019). Business Model Responses to Digital Piracy. *California Management Review*.
- Baden-Fuller, C. & Morgan, M.S. (2010). Business models as models. *Long Range Planning*, 43(2-3), 156-171. <https://doi.org/10.1016/j.lrp.2010.02.005>
- Brustbauer, J. (2016). Enterprise Risk Management in SMEs: Towards a Structural Model. *International Small Business Journal*, 34(1), 70-85.
- Burton, R., Obel, B., & Hakonsson, D. (2015). *Organizational Design: A Step-by-Step Approach (3rd ed.)*. London: Cambridge University Press.
- Casadesus-Masanell, R. & Ricart, J.E. (2010), From Strategy to Business Models and Onto Tactics. *Long Range Planning*, 43(2), 195-215.

- Chereau, P., & Meschi, Pierre-Xavier. (2019). The Performance Implications of the Strategy-Business Model Fit. *Journal of Small Business and Enterprise Development (JSBED)*, 26(3), 441-463. <https://doi.org/10.1108/JSBED-04-2018-0122>
- Clauss, Thomas. (2016). Measuring Business Model Innovation: Conceptualization, Scale Development, and Proof of Performance. *R&D Management*. <https://doi.org/10.1111/radm.12186>
- Conant, J.S., Mokwa, M.P. & Varadarajan, P.R. (1990). Strategic Types, Distinctive Marketing Competencies and Organizational Performance: A Multiple Measures-Based Study. *Strategic Management Journal*, 11(5), 365-383.
- David, Fred. R. (2016). *Manajemen Strategik*, Alih Bahasa Alexander Sindoro, Prehallindo, Jakarta.
- DeSarbo, W.S., Di Benedetto, C.A., Song, M. and Sinha, I. (2005), Revisiting the Miles and Snow's Strategic Framework: Uncovering Interrelationships Between Strategic Types, Capabilities, Environmental Uncertainty and Firm Performance. *Strategic Management Journal*, 26(47), 47-74.
- Di Benedetto, C.Anthony, & Michael Song. (2003). The Relationship Between Strategic Type and Firm Capabilities in Chinese Firms. *International Marketing Review*, 20(5), 514-533.
- Dwimahendrawan, A., Prabawati, A., & Hotima, S. H. (2022). Effect Of Company Resources and Capabilities of the Company's Performance Sme's in East Java Batik. *International Social Sciences and Humanities*, 1(1), 133-140.
- Evans, N., & Bosua, R. (2017). Exploring Innovation in Regional Manufacturing SMEs. *Small Enterprise Research*, 24(2), 149-166.
- Galbraith, J. R. (2014). *Designing Organizations: Strategy, Structure, and Process at the Business Unit and Enterprise Levels (3rd ed.)*. San Francisco Bay: Jossey-Bass.
- Higgins, D., Omer, T. C., & Phillips, J. D. (2015). The Influence of a Firm's Business Strategy on its Tax Aggressiveness. *Contemporary Accounting Research*, 32(2), 674-702. <https://doi.org/10.1111/1911-3846.12087>

- Hornsby, J.S., Kuratko, D.F. & Zahra, S.A. (2002). Middle Managers Perception of the Internal Environment for Corporate Entrepreneurship: Assessing a Measurement Scale. *Journal of Business Venturing*, 17(3), 253-273.
- Houqe, M. N., Kerr, R., & Monem, R. (2015). Business Strategy, Economic Growth and Earnings Quality, 1-36.
- Ilyas et al. (2010). Analisis Strategis Kinerja Industri Kecil di Pemko Lhokseumawe-Propinsi Aceh. *Jurnal Polimesin*, 8(2), 792-802.
- Ilyas, I. M., & Osiyevskyy, O. (2022). Exploring the Impact of Sustainable Value Proposition on Firm Performance. *European Management Journal*, 40(5), 729-740. <https://doi.org/10.1016/j.emj.2021.09.009>
- Ingram, Tomasz et al. (2016). Relationships Between Miles and Snow Strategic Types and Organizational Performance in Polish Production Companies. *Journal of Management and Business Administration. Central Europe*, 24(1), 17-45. <http://dx.doi.org/10.7206/jmba.ce.2450-7814.162>
- Jennings, D. F., Rajaratnam, D., & Lawrence, F. B. (2003). Strategy-Performance Relationships in Service Firms: A Test For Equifinality. *Journal of Managerial Issues*, 15(2), 208-220.
- Johnson, G., Scholes, K. and Whittington, R. (2008) *Exploring Corporate Strategy: Text and Cases (8th ed.)*. Prentice Hall, Harlow.
- Jusoh, Ruzita & Parnell, John A. (2008). Competitive Strategy and Performance Measurement in the Malaysian Context. *Management Decision*, 46(1), 5-31. <http://dx.doi.org/10.1108/00251740810846716>
- Kaplan, R. S. & David P. N. (2000). *Balanced Scorecard: Menerapkan Strategi Menjadi Aksi*. Erlangga, Jakarta.
- Karemu, Grace et al. (2021). An Investigation of the Influence of Organizational Structure on Performance of Mobile Telephone Network Operators in Kenya. *European Journal of Business and Management Research*, 6(3), 201-207. <http://dx.doi.org/10.24018/ejbmr.2021.6.3.908>
- Lado, A., Boyd, N. & Wright, P. (1992). A Competency Based Model of Sustainable Competitive Advantage: Toward a Conceptual Integration. *Journal of Management*, 18(1), 77-91.

- Leonard-Barton, D. (1995). *Wellsprings of Knowledge: Building and Sustaining the Sources of Innovation*. Harvard Business School Press, Boston, MA.
- Lin, C., Tsai, H.-L., & Wu, J.-C. (2014). Collaboration Strategy Decision-Making Using the Miles and Snow Typology. *Journal of Business Research*, 67(9), 1979-1990. <https://doi.org/10.1016/j.jbusres.2013.10.013>
- Luoma, Mikko Antero. (2015). Revisiting The Strategy-Performance Linkage. *Management Decision*, 53(5), 1083-1106. <http://dx.doi.org/10.1108/MD-10-2014-0593>
- Maduenyi, S., Oke, A. O., & Fadeyi, O. (2015). Impact of Organizational Structure on Organizational Performance. *International Conference on Africa Development Issues (CU-ICADI)*, 354-358.
- Malone, T. W. et al. (2006). Do Some Business Models Perform Better Than Others? *MIT Sloan Research Paper*, 4615-06, MIT Sloan.
- Massa, L., Tucci, C. L., & Afuah, A. (2017). A Critical Assessment of Business Model Research. *Academy of Management Annals*, 11(1), 73-104.
- Mazzarol, T., Clark, D. N., & Reboud, S. (2014). Strategy in Action: Case Studies of Strategy, Planning and Innovation in Australian SMEs. *Small Enterprise Research*, 21(1), 54-71.
- Meliala, F. J., Sabihaini, & Widjanarko, H. (2020). Peran Perencanaan Strategi Dalam Memediasi Pengaruh Faktor Manajerial Terhadap Kinerja UMKM Handycraft Bantul. *Jurnal Riset Daerah*, (2).
- Miles, R.E. and Snow, C. (1978), *Organizational Strategy, Structure and Process*. McGraw-Hill, New York, NY.
- Miles, R.E. and Snow, C. (2003). *Organizational Strategy, Structure and Process*. Stanford University Press, Stanford, CA.
- Moore, Marguerite. (2005). Towards A Confirmatory Model of Retail Strategy Types: An Empirical Test of Miles and Snow. *Journal of Business Research*, 58(2005), 696-70. <https://doi.org/10.1016/j.jbusres.2003.09.004>
- Nelson, D. L. & Quick, J. C. (2011). *Understanding Organisational Behavior*. Mason, OH: South Western Cengage Learning.

- Olson, E.M., Slater, S.F. & Hult, G.T.M. (2006). The Performance Implications of Fit Among Business Strategy, Marketing Organization Structure and Strategic Behavior. *Journal of Marketing*, 69(3), 49-65.
- Osterwalder, A & Pigneur, Y. (2010). *Business Model Generation: A Handbook for Visionaries, Game Changers dan Challangers*. New Jersey: John Wiley & Sons, Inc.
- Parnell, J. A. (2011). Strategic Capabilities, Competitive Strategy, and Performance Among Retailers in Argentina, Peru and the United States. *Management Decision*, 49(1), 139-155. <http://dx.doi.org/10.1108/00251741111094482>
- Payne, A., & Frow, P. (2014). Developing Superior Value Propositions: A Strategic Marketing Imperative. *Journal of Service Management*, 25(2), 213-227.
- Pearce II, J. A., & Richard B. R. (2013). *Manajemen Strategis: Formulasi, Implementasi, dan Pengendalian*. Jakarta: Salemba Empat.
- Pitelis, C. N. (2009). The Co-Evolution of Organizational Value Capture, Value Creation and Sustainable Advantage. *MPRA Paper 23937*, University Library of Munich, Germany.
- Plé, L., & Lecocq, X. (2010). Customer-Integrated Business Models: A Theoretical Framework. *M@n@gement*, 13(4), 226-265.
- Pucci, T., Nosi, C. & Zanni, L. (2017). Firm Capabilities, Business Model Design and Performance of SMEs. *Journal of Small Business and Enterprise Development*, 24(2), 222-241.
- Qinthara, Faiz et al. (2020). The Effect Of Business Strategy On Performance. *e-Proceeding of Management*, 7(2), 5970-5977.
- Sabihaini, & Prasetyo, J.E. (2018). Non-Market Capability: Improving Performance Banking Industry. *Journal of Engineering and Applied Science*, 13(10), 8142-8147.
- Sabihaini & Prasetyo, J. E. (2020). Competitive Strategy and Business Environment on SMEs Performance in Yogyakarta, Indonesia. *International Journal of Management (IJM)*, 11(8), 1370-1378.
- Samuel, Hatane et al. (2018). Analisa Business Strategy Perusahaan Manufaktur Indonesia. *Petra Business & Management Review*, 4(1).

- Sarac, M., Ertan, Y., & Yucel, E. (2014). How Do Business Strategies Predict Firm Performance? An Investigation on Borsa Istanbul 100 Index. *The Journal of Accounting and Finance*, 61, 121-134.
- Sekaran, Uma & Bougie, Roger. (2016). *Research Methods for Business: A Skill Building Approach (7th ed.)*. New Jersey: Wiley.
- Slater, S.F. dan Olson, E.M. (2000). Strategy Type and Performance: The Influence of Sales Force Management. *Strategic Management Journal*, 21 (8), 813-829.
- Spanos, Y.E. & Lioukas, S. (2001). An Examination Into the Causal Logic of Rent Generation: Contrasting Porter's Competitive Strategy Framework and the Resource-Based Perspective. *Strategic Management Journal*, 22, 907-934.
- Sugiyono. (2018). *Metode Penelitian Kuantitatif*. Bandung: Alfabeta.
- Sugiyono. (2019). *Metode Penelitian Kuantitatif, Kualitatif dan R&D*. Bandung: Alfabeta.
- Teece, D., Pisano, G. & Shuen, A. (1997). Dynamics Capabilities and Strategic Management. *Strategic Management Journal*, 18(7), 509-533.
- Tran, Quangyen, & Tian, Yezhuang. (2013). Organizational Structure: Influencing Factors and Impact on a Firm. *American Journal of Industrial and Business Management*, 3(2), 229-236. <http://dx.doi.org/10.4236/ajibm.2013.32028>
- Wiandari, I.A.A., & Darma, G.S. (2017). Kepemimpinan, Total Quality Management, Perilaku Produktif Karyawan, Kinerja Karyawan dan Kinerja Perusahaan. *Jurnal Manajemen & Bisnis*, 14(2), 61-78.
- Young, G., Beekun, R. I., & Ginn, G. O. (1992). Governing Board Structure, Business Strategy, and Performance of Acute Care Hospitals a Contingency Perspective. *HSR: Health Services Research*, 27(4), 543-564.
- Zubac, A., Hubbard, G., & Johnson, L. W. (2010). The RBV and Value Creation: A Managerial Perspective. *European Business Review*, 22(5), 515-538.
- Zott, C., & Amit, R. (2008). The Fit Between Product Market Strategy and Business Model: Implications for Firm Performance. *Strategic Management Journal*, 29(1), 1-26.